

Fig. 1

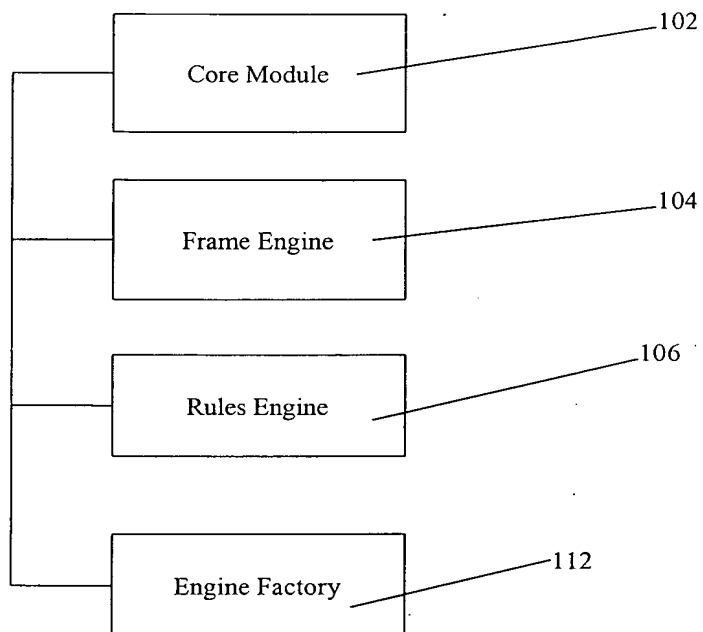


Fig. 2

200

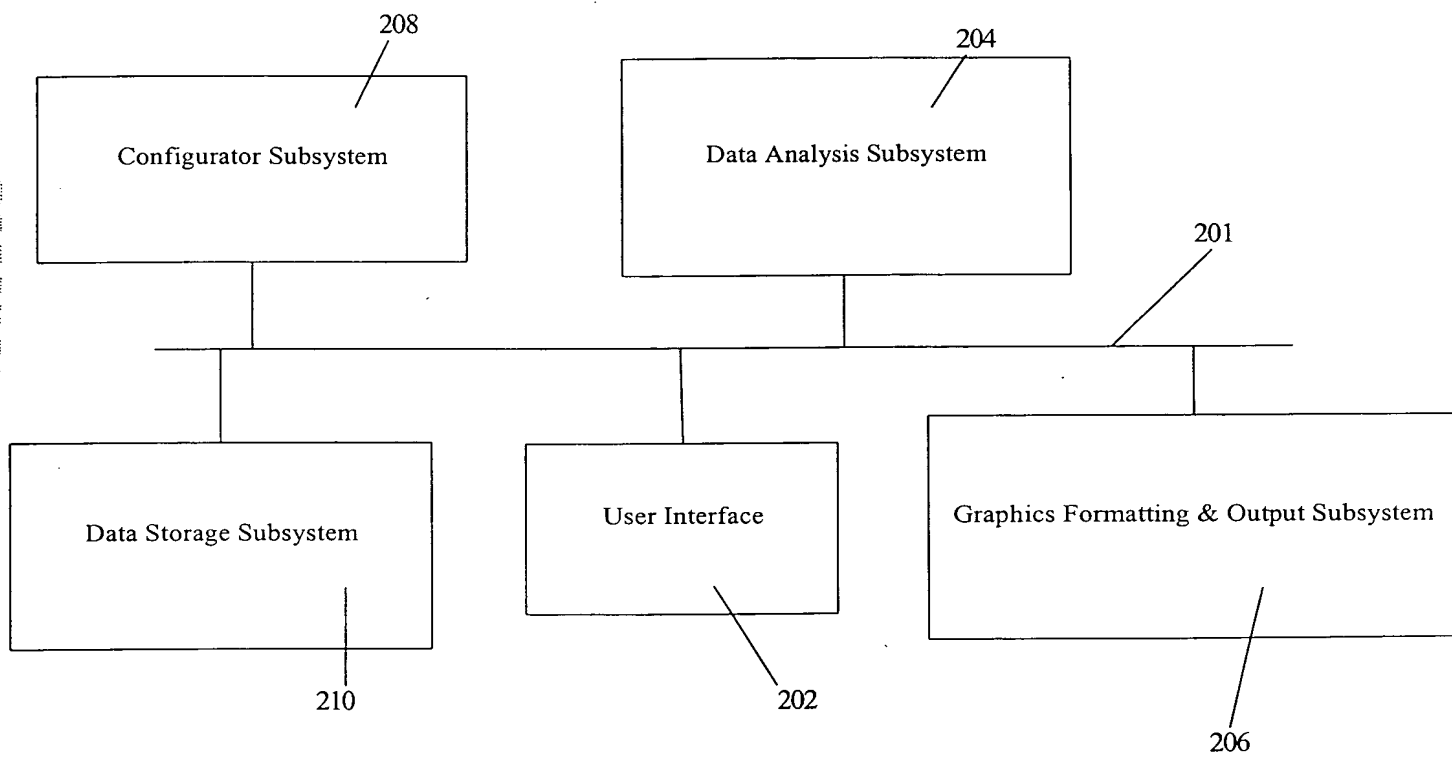



Fig. 3.

Item: 0001 Location: Quantity: 1 Product Selection is Complete											
Questions Manufacturer Product Type Exterior Finish Product Category Product Configuration Unit Dimension Width Rough Opening Width Sash Opening Width Glass Width Unit Dimension Height Rough Opening Height Sash Opening Height Glass Height Exterior Finish Color/Option Interior Finish Option Jamb Width Grille Option Grille Type Lite Layout Glazing Method Glass Type Tinted Glass Option Obscure Glass Option Tempered Glass Option Screen Option Screen Frame Color Hardware Color/Finish	Answers Window Company A Double Hung Windows Clad Double Hung Windows Twin Unit 4' 4 3/8" 4' 4 7/8" 2' 0" 20" 3' 0" 3' 0 1/2" 2' 10" 14 9/16" White Natural 4 9/16" Colonial 5/8" Wood ZWZH 3/4" Insulated Glass Clear IG No Tint (Clear) Non-Obscure Tempered Glass Aluminum Mesh Screen(s) White White										
<div style="float: right; text-align: right;">C2DH-20x3-2w</div> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 70%;">Description</th> <th style="width: 30%;">Amount</th> </tr> </thead> <tbody> <tr> <td>White w/ Clear IG Tempered Insul Glass</td> <td style="text-align: right;">530.63</td> </tr> <tr> <td>Colonial 5/8" Wood ZWZH Grilles</td> <td style="text-align: right;">53.22</td> </tr> <tr> <td>(2) 2-0x3-2 White Aluminum Mesh Screen(s)</td> <td style="text-align: right;">12.60</td> </tr> <tr> <td>Total Price</td> <td style="text-align: right;">596.45</td> </tr> </tbody> </table> <div style="float: right; margin-top: -100px;">  </div>		Description	Amount	White w/ Clear IG Tempered Insul Glass	530.63	Colonial 5/8" Wood ZWZH Grilles	53.22	(2) 2-0x3-2 White Aluminum Mesh Screen(s)	12.60	Total Price	596.45
Description	Amount										
White w/ Clear IG Tempered Insul Glass	530.63										
Colonial 5/8" Wood ZWZH Grilles	53.22										
(2) 2-0x3-2 White Aluminum Mesh Screen(s)	12.60										
Total Price	596.45										

[illegible]

16

OK

Cancel

Fig. 5

0001

Mark Edit Options Help

Standard Answers
Preferred Answers
Preferences

Save S

Set Question Order
Auto Answer

Location: Quantity: 1

Select Product Type

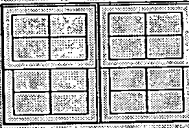
Questions	Answers
Manufacturer	Window Company A
Product Type	Double Hung Windows
Exterior Finish	Clad
Product Category	Double Hung Windows
Product Configuration	Twin Unit
Unit Dimension Width	4' 4 3/8"
Rough Opening Width	4' 4 7/8"
Sash Opening Width	2' 0"
Glass Width	20"
Unit Dimension Height	3' 0"
Rough Opening Height	3' 0 1/2"
Sash Opening Height	2' 10"
Glass Height	14 9/16"
Exterior Finish Color/Option	White
Interior Finish Option	Natural
Jamb Width	4 9/16"
Grille Option	Colonial
Grille Type	5/8" Wood
Lite Layout	2W2H
Glazing Method	3/4" Insulated Glass
Glass Type	Clear IG
Tinted Glass Option	No Tint (Clear)
Obscure Glass Option	Non-Obscure
Tempered Glass Option	Tempered Glass
Screen Option	Aluminum Mesh Screen(s)
Screen Frame Color	White
Hardware Color/Finish	White

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Caseement Windows	Awning Windows	Double Hung Windows
Transoms	Radius and Geometric Windows	

C2-0H-2-0x3-2W

Description	Amount
White w/ Clear IG Tempered Insul Glass	530.63
Colonial 5/8" Wood 2W2H Grilles	53.22
(2) 2-0x3-2 White Aluminum Mesh Screen(s)	12.60
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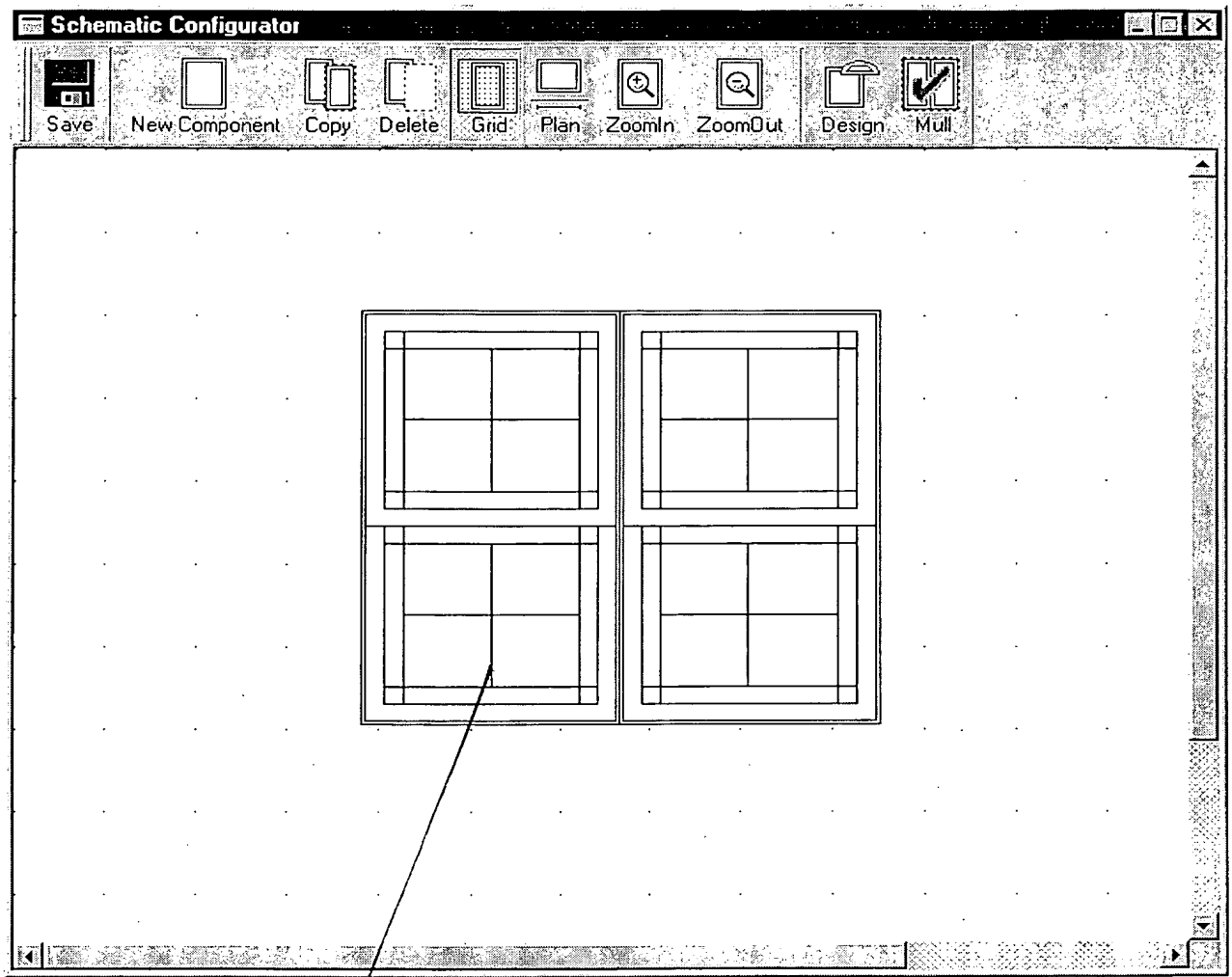


[illegible]

Item: 0002	Location:	Quantity: 1	Select Manufacturer																								
<table border="1"> <thead> <tr> <th>Questions</th> <th>Answers</th> </tr> </thead> <tbody> <tr> <td>Manufacturer</td> <td>Window Company A</td> </tr> <tr> <td>Product Type</td> <td>Double Hung Windows</td> </tr> <tr> <td>Exterior Finish</td> <td>Clad</td> </tr> <tr> <td>Product Category</td> <td>Double Hung Windows</td> </tr> <tr> <td>Product Configuration</td> <td>Twin Unit</td> </tr> <tr> <td>Unit Dimension Width</td> <td>4' 4 3/8"</td> </tr> <tr> <td>Rough Opening Width</td> <td>4' 4 7/8"</td> </tr> <tr> <td>Sash Opening Width</td> <td>2' 0"</td> </tr> <tr> <td>Glass Width</td> <td>20"</td> </tr> <tr> <td>Unit Dimension Height</td> <td>3' 0"</td> </tr> <tr> <td>Rough Opening Height</td> <td>3' 0 1/2"</td> </tr> </tbody> </table>	Questions	Answers	Manufacturer	Window Company A	Product Type	Double Hung Windows	Exterior Finish	Clad	Product Category	Double Hung Windows	Product Configuration	Twin Unit	Unit Dimension Width	4' 4 3/8"	Rough Opening Width	4' 4 7/8"	Sash Opening Width	2' 0"	Glass Width	20"	Unit Dimension Height	3' 0"	Rough Opening Height	3' 0 1/2"	<div> <div>Window Company A</div> <div>Window Company B</div> </div> <div>C2-DH-2-0x3-2W</div>		
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Manufacturer	Window Company A																										
Product Type	Double Hung Windows																										
Exterior Finish	Clad																										
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Total Price	596.45																										

[illegible]

Fig. 8



28

Fig. 9

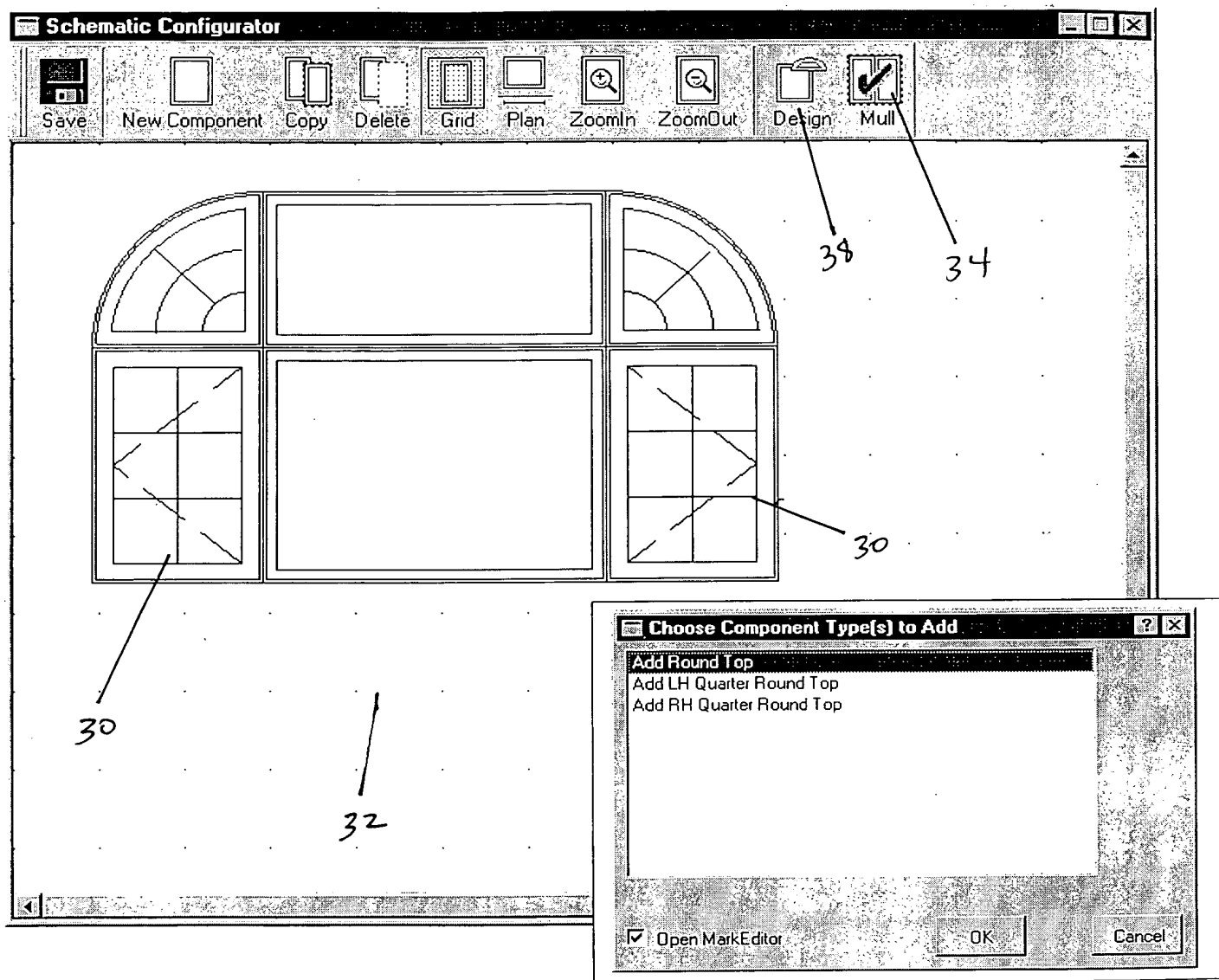


Fig. 10.

0011

Mark Edit Options Help

Save Save To Cancel Next Clear Refresh Print Adj Price Cat Pages Comments Undo Redo Configure

Item: 0011 Location: Quantity: 1 Select Unit Dimension Width

Questions	Answers	1' 8"	2' 0"	2' 4"	2' 8"
Manufacturer	Window Company A				
Product Type	Double Hung Windows				
Exterior Finish	Clad				
Product Category	Double Hung Windows				
Product Configuration	Single Unit				
Unit Dimension Width					
Rough Opening Width					
Sash Opening Width					
Glass Width					
Unit Dimension Height					
Rough Opening Height					
Sash Opening Height					
Glass Height					
Exterior Finish Color/Option					
Interior Finish Option					
Jamb Width					
Grille Option					
Grille Type					
Grille Bar Color					
Lite Layout					
Glazing Method					
Glass Type					
Tinted Glass Option					
Obscure Glass Option					
Tempered Glass Option					
Screen Option					
Screen Frame Color					

42

44

40

09684907 101000

Description Amount

No Product Code

Fig. 11

Quick Spec

File Edit Options Window Tutor Help

Exit Quick Spec Projects Product Line Review Tutor

Close Save Prefs Back Forward Clear Guide Form Spec's Appl & Perf Spec's

SELECT MODEL/CAT NUM Custom:

Lamp	J1364	Cat. Number	Freq.	Ballast Type	Lamp Starting	Lamp Config.	Family
Lamp Qty	1	CJ60MPT	60 Hz	Magnetic	Preheat	N/A	UNIVERSAL
Voltage	120 V	CJ40MPT	40 Hz	Magnetic	Preheat	N/A	UNIVERSAL
Cat. Number		CJ45MPT	40 Hz	Magnetic	Preheat	N/A	UNIVERSAL
All Attributes							

Quantity:

Prefs: On

Hint:

000001" 0548360

Fig. 13.

0001

Mark Edit Options Help

Save Save To Cancel Next Clear Refresh Print Add Price Cat Pages Comments Undo Redo Configure

Item: 0001 Location: Quantity: 1 Product Selection is Complete

Questions	Answers
Manufacturer	Window Company A
Product Type	Double Hung Windows
Exterior Finish	Clad
Product Category	Double Hung Windows
Product Configuration	Twin Unit
Unit Dimension Width	4' 4 3/8"
Rough Opening Width	4' 4 7/8"
Sash Opening Width	2' 0"
Glass Width	20"
Unit Dimension Height	3' 0"
Rough Opening Height	3' 0 1/2"
Sash Opening Height	2' 10"
Glass Height	14 9/16"
Exterior Finish Color/Option	White
Interior Finish Option	Natural
Jamb Width	4 9/16"
Grille Option	Colonial
Grille Type	5/8" Wood
Lite Layout	2W2H
Glazing Method	3/4" Insulated Glass
Glass Type	Clear IG
Tinted Glass Option	No Tint (Clear)
Obscure Glass Option	Non-Obscure
Tempered Glass Option	Tempered Glass
Screen Option	Aluminum Mesh Screen(s)
Screen Frame Color	White
Hardware Color/Finish	White

Description	Amount
White w/ Clear IG Tempered Insul Glass	530.63
Colonial 5/8" Wood 2W2H Grilles	53.22
2) 2-0x3-2 White Aluminum Mesh Screen(s)	12.60
Total Price	596.45

C2-DH-2-0x3-2W

53 → 50, 52

Fig. 17

Order Form Viewer

000006 Pricing Quote/Long Form Wed Oct 04 2000

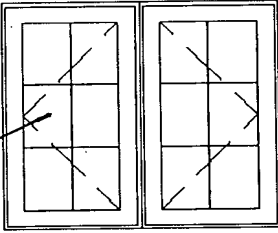
edgenet EdgeNet, Inc.
6 Cadillac Dr., Suite 260
Brentwood, TN 37027
(877) EDGENET

DATE: Wed Oct 04 2000

QUOTE: 000006 CUSTOMER: Ray Hill PROJECT: Pillsbury Residence
SALES REP: Jack Spradigan PO#: CONTACT: Ray Hill
TERMS: Net 30 Days PHONE: (770) 876-3425
ADDRESS: 461 Ocean Blvd.
Integrity GA 30556
Delivery/Pickup: Delivery

COMMENTS:

EdgeNet, Inc. PROPOSES TO FURNISH PRODUCTS AS STATED BELOW.

ITEM	LOCATION	PRODUCT CODE	UNIT PRICE	QTY	TOTAL PRICE
FRAME SIZE		DESCRIPTION			
0001		MANUFACTURER: Window Company A		1	
Frame Size = 3' 4" W x 3' 0" H RO Size = 3' 4 3/4" W x 3' 0 1/2" H		C2-CAS-1-8x3-0W Clad Wood Casement Windows Twin Unit (2-Wide) White Exterior Finish Natural Interior Finish Handing: LR 4 9/16" Jamb Width Tempered Clear IG White Regular Handle			
		White w/ Clear IG Tempered Insul Glass	\$ 517.16		
		Colonial 5/8" Wood 2W3H Grilles	\$ 53.49		
		(2) 1-8x3-0 White Aluminum Mesh Screen(s)	\$ 33.58		
			\$ 604.23		\$ 604.23

Previous Page

Next Page

Print

Close

28

53

60

Fig. 18.

Order Form Viewer

Project Schedule - Pillsbury Residence

Item	Product Code	Quantity	Finish	Product Type	Configuration	RO Width	RO Height	Jamb
0005	C2-CAS-1-8x3-0W	1	White	Casement Windows	Twin Unit (2-Wide)	3' 4 3/4"	3' 0 1/2"	
0003	C2-DH-2-0x3-2W	1	White	Double Hung Windows	Twin Unit	4' 4 7/8"	3' 0 1/2"	
0002	C12-AVN-2-4x1-8W	1	White	Awning Windows	One-Wide/Two-High Unit	2' 4 1/2"	3' 4 1/2"	
0001	C2-CAS-1-8x3-0W	1	White	Casement Windows	Twin Unit (2-Wide)	3' 4 3/4"	3' 0 1/2"	

Previous Page

Next Page

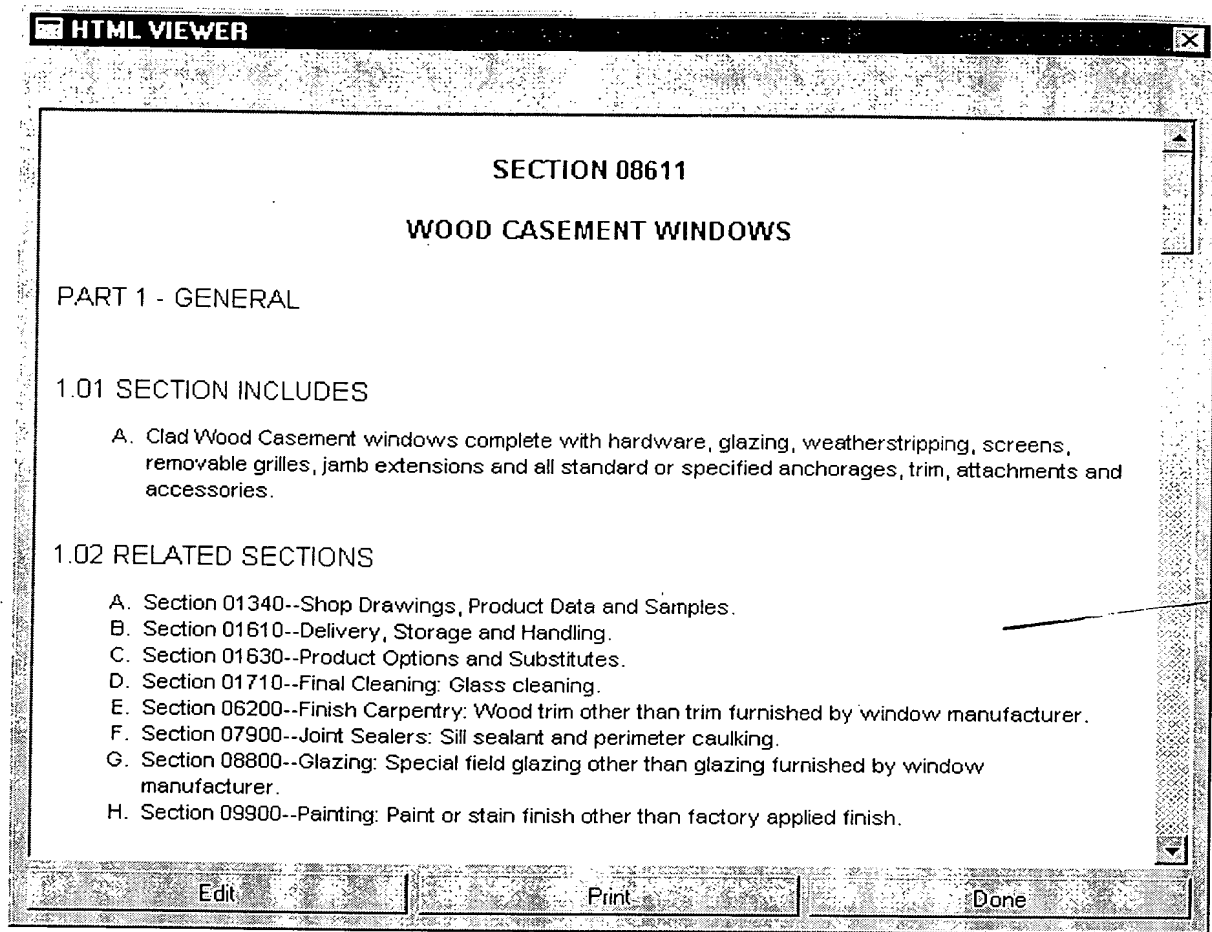
Print

Close

62

26

Fig. 19.



64

000707 20648960

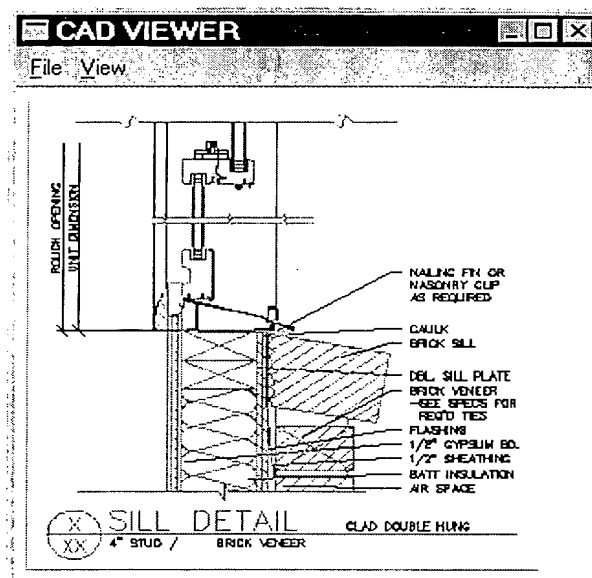
[illegible]

Fig. 21.

The screenshot shows the 'm2o Demo' application window. The menu bar includes File, Edit, View, Project, Mark, Sales Rep, Customer, and Help. The toolbar contains icons for New Project, Edit Project, Delete Project, Import, Quote, OrderForm, Schedule, New Mark, Open Mark, Delete Mark, Undo, and Redo. Below the toolbar, there are tabs for 'Current' and 'Archived'. The main area displays a table titled 'All Projects' with columns: Name, Sales Rep, Customer, Price, and Export Date. The table contains two entries: 'Flinstone Farms II' with Sales Rep 'Rick Strait' and Customer 'Henry Davidson', and 'Pillsbury Residence' with Sales Rep 'Jack Spradigan' and Customer 'Ray Hill'. The price for 'Pillsbury Residence' is 2353.00. Handwritten annotations '68' and '70' are placed below the Sales Rep and Customer columns respectively. To the right of the table is a table with columns: Item, Location, Quantity, Product Code, and Total Price. At the bottom of the window, there are buttons for 'Sales Reps' and 'Customers'.

Name	Sales Rep	Customer	Price	Export Date
Flinstone Farms II	Rick Strait	Henry Davidson		
Pillsbury Residence	Jack Spradigan	Ray Hill	2353.00	

Fig. 21

The screenshot shows the 'Edit Project' dialog box. It contains fields for Quote # (000006), Sales Rep (Jack Spradigan), Name (Pillsbury Reside), Price Mult (1.0), Status, and Date (Wed Oct 04 16:44:04 2000). The dialog is divided into two main sections: 'Project Information' and 'Customer Information'. The 'Project Information' section has tabs for 'Shipping Address' and 'Billing Address'. The 'Shipping Address' tab is active, showing fields for Name (Ray Hill), Phone ((770) 876-3425), Fax ((770) 876-3420), Address1 (461 Ocean Blvd.), Address2, City (Integrity), State/Province (GA), Zip Code (30556), and Country. There are buttons for 'Copy from Customer' and 'Copy from Billing Address'. The 'Customer Information' section shows fields for Customer (Ray Hill), Tax (6.0000), PO #, Terms (Net 30 Days), and Comments. There are radio buttons for 'Delivery' and 'Pickup'. At the bottom, there are buttons for 'Line Item Adjust', 'OK', and 'Cancel'. A handwritten annotation '72' is placed next to the 'Comments' field.

Fig. 22.

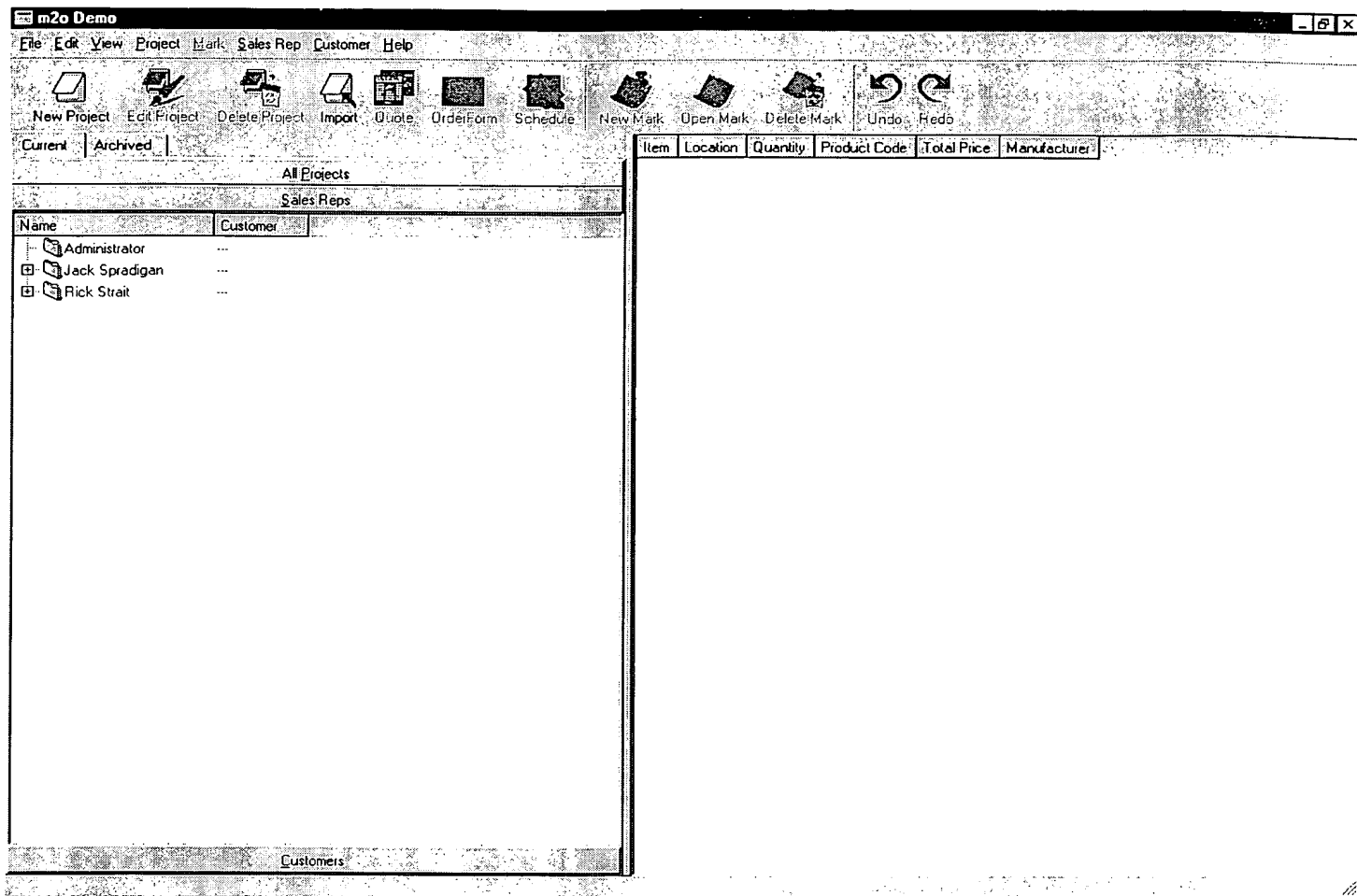


Fig. 22

The 'Edit SalesRep' dialog box is shown with the following fields and buttons:

- ID #**: 000002 (Annotated with 76)
- Name**: Jack Spradigan (Annotated with 78)
- Territory**: Territory 1 (Annotated with 80)
- Phone**: (615) 371-3848 (Annotated with 82)
- Fax**: (615) 371-3023 (Annotated with 84)
- Buttons**: Set Password, Security Groups, OK, Cancel

Fig. 23

The screenshot shows the 'm2o Demo' application window. The menu bar includes 'File', 'Edit', 'View', 'Project', 'Mark', 'Sales Rep', 'Customer', and 'Help'. The toolbar contains icons for 'New Project', 'Edit Project', 'Delete Project', 'Import', 'Quote', 'Order Form', 'Schedule', 'New Mark', 'Open Mark', 'Delete Mark', 'Undo', and 'Redo'. Below the toolbar, there are tabs for 'Current' and 'Archived'. The main area is divided into sections for 'All Projects', 'Sales Reps', and 'Customers'. The 'Customers' section is active, showing a list of customers with columns for 'Name' and 'Sales Rep'. The list includes 'Henry Dresden' and 'Ray Hill'.

Fig. 23

The screenshot shows the 'Edit Customer' dialog box. It has two tabs: 'Billing Address' and 'Shipping Address'. The 'Shipping Address' tab is active. The fields are as follows:

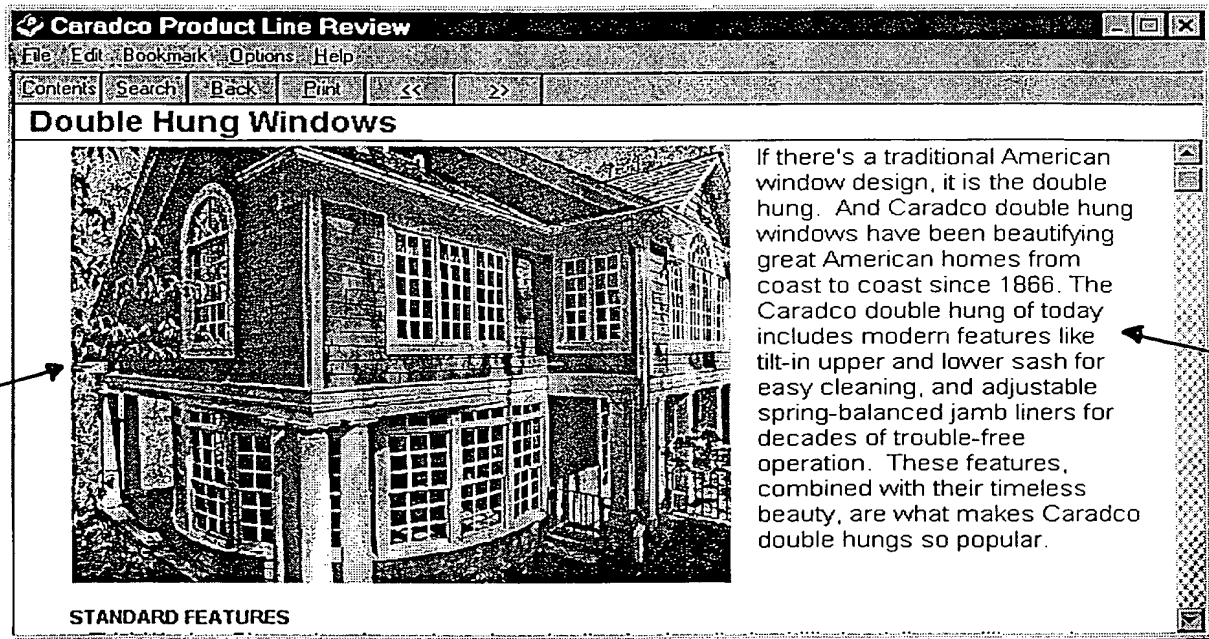
Billing Address		Shipping Address	
Contact		Ray Hill	
Phone		(770) 876-3425	
Fax		(770) 876-3420	
Address1		461 Ocean Blvd.	
Address2			
City		Integrity	
State/Province	GA	Zip Code	30556
Country			

Below the address fields is a button labeled 'Copy from Shipping Address'. To the right of the address fields are the following fields:

ID #	000001
Name	Ray Hill
Sales Rep	Jack Spradigan
Price Mult	1.0
Cust. Type	Contractor
Terms	Net 30 Days
Tax Code	
Comments	

At the bottom of the dialog box are 'OK' and 'Cancel' buttons.

Fig. 24



88

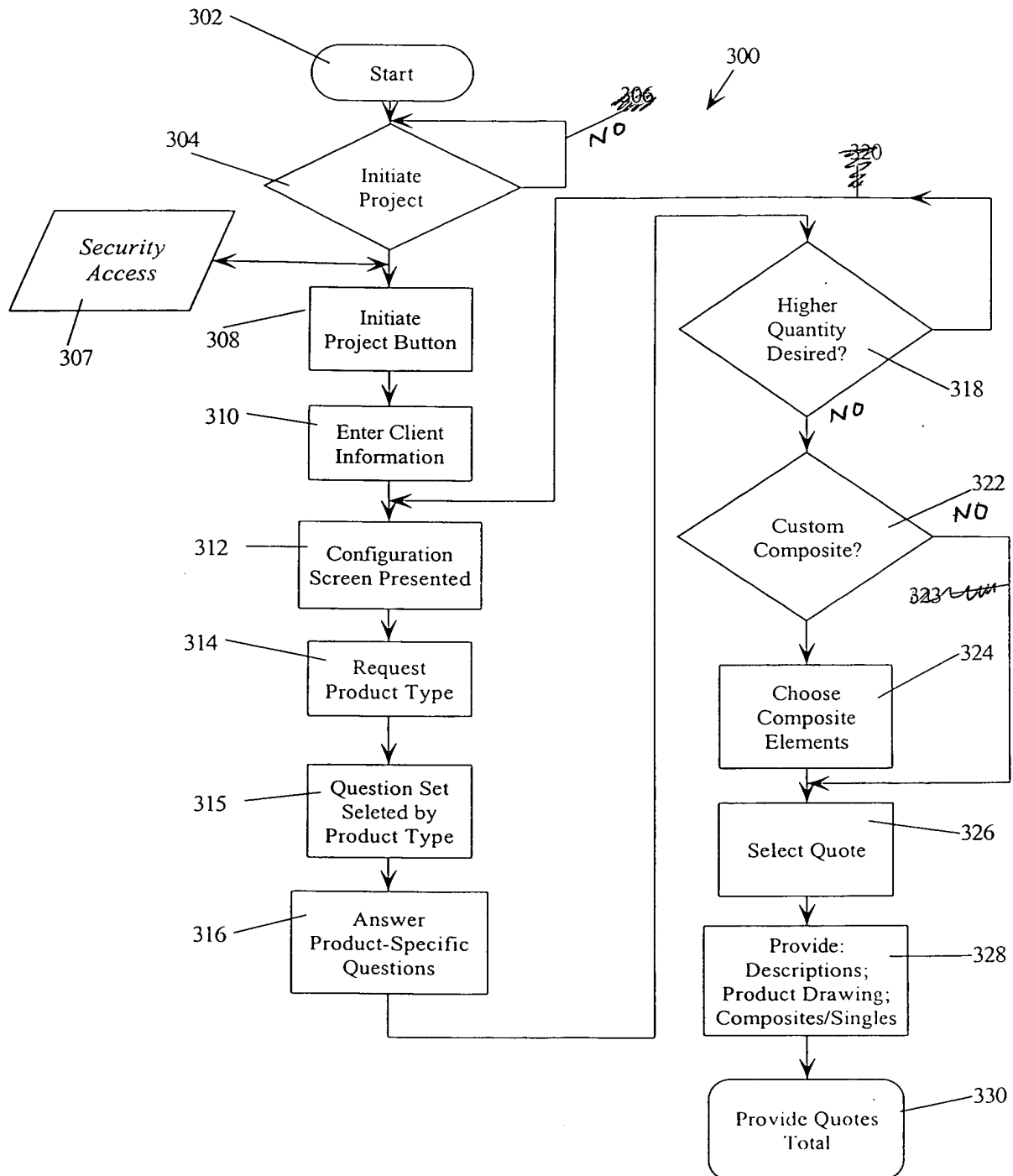
000001" 0548960

06-98-07





Fig. 26



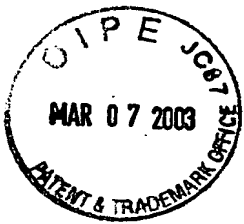


Fig. 27

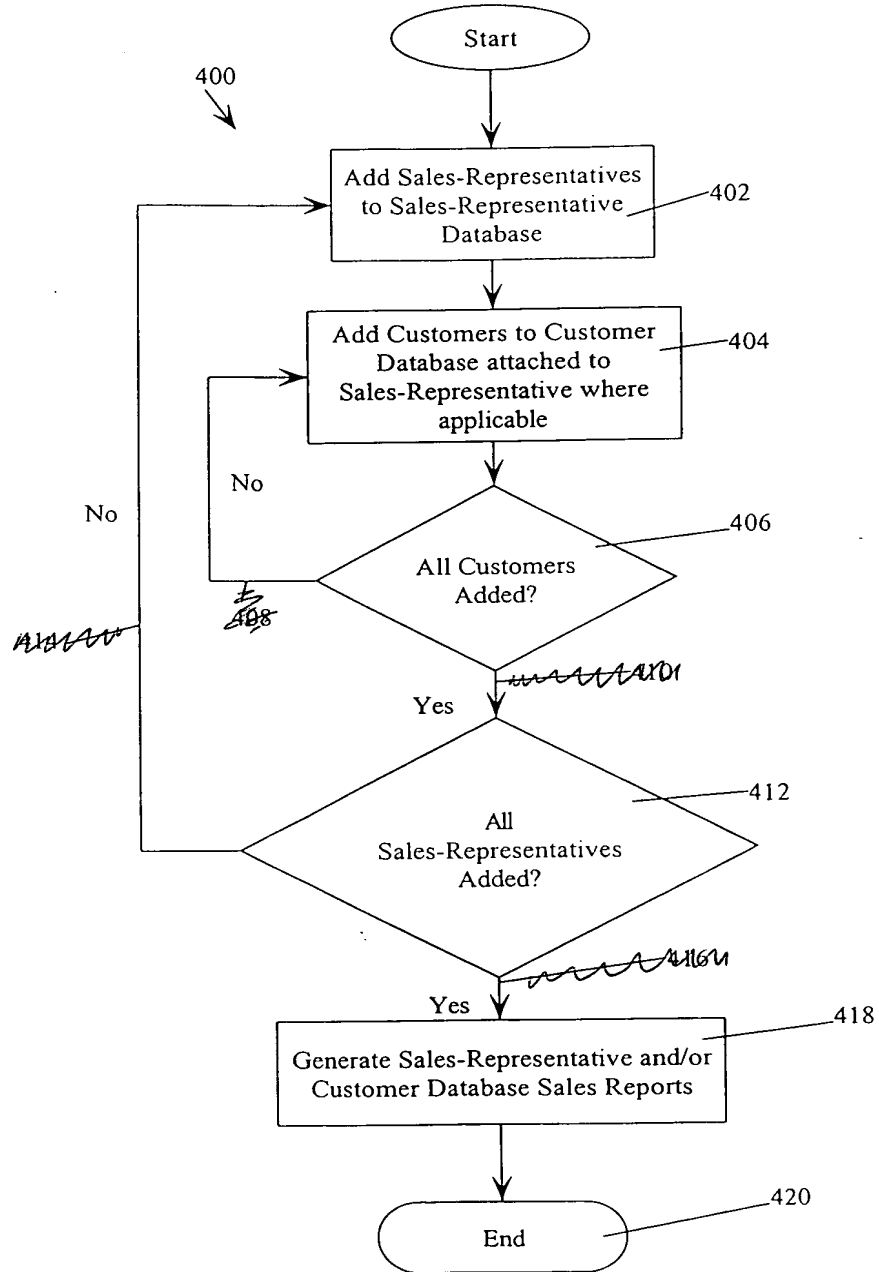




Fig. 28

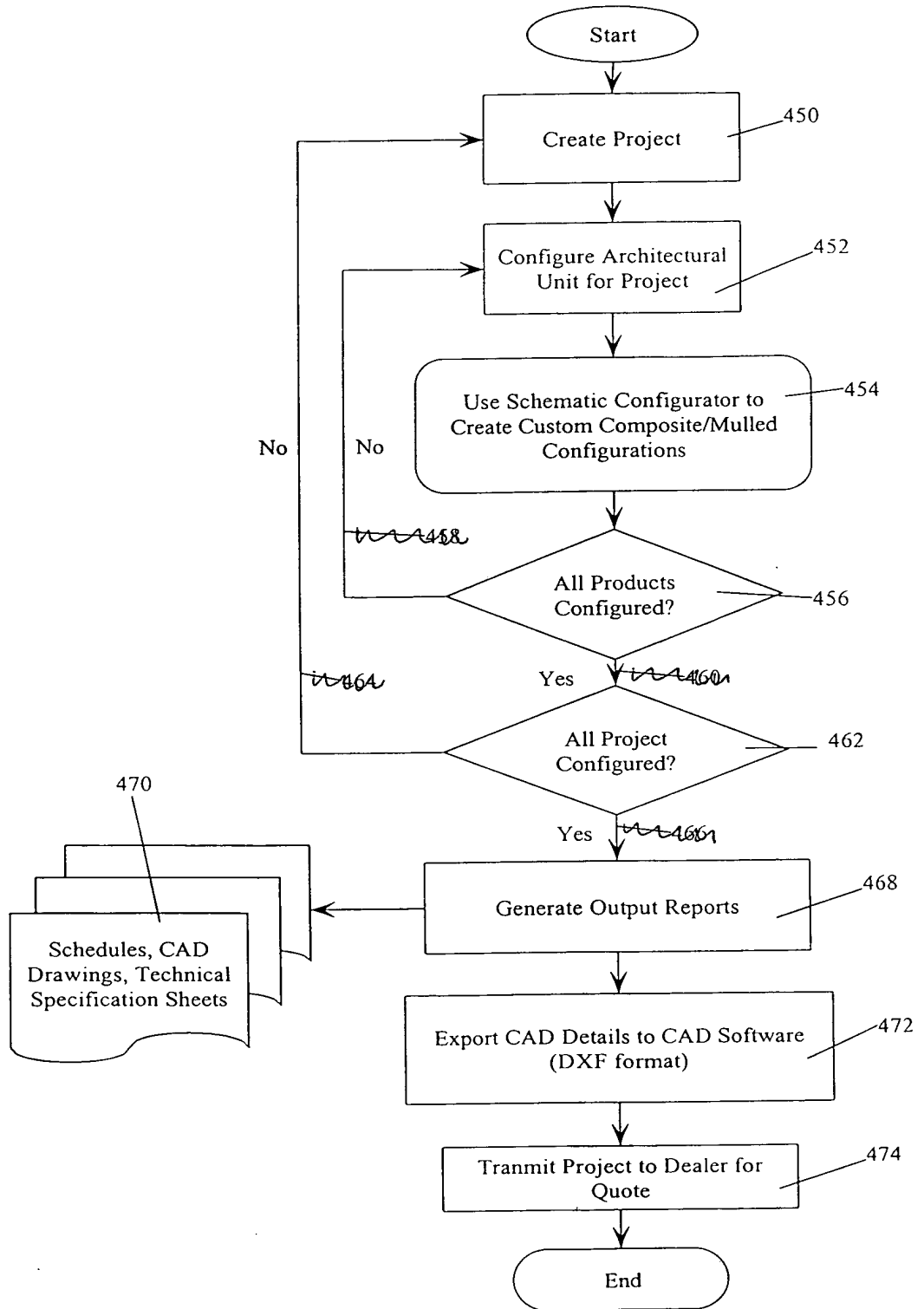
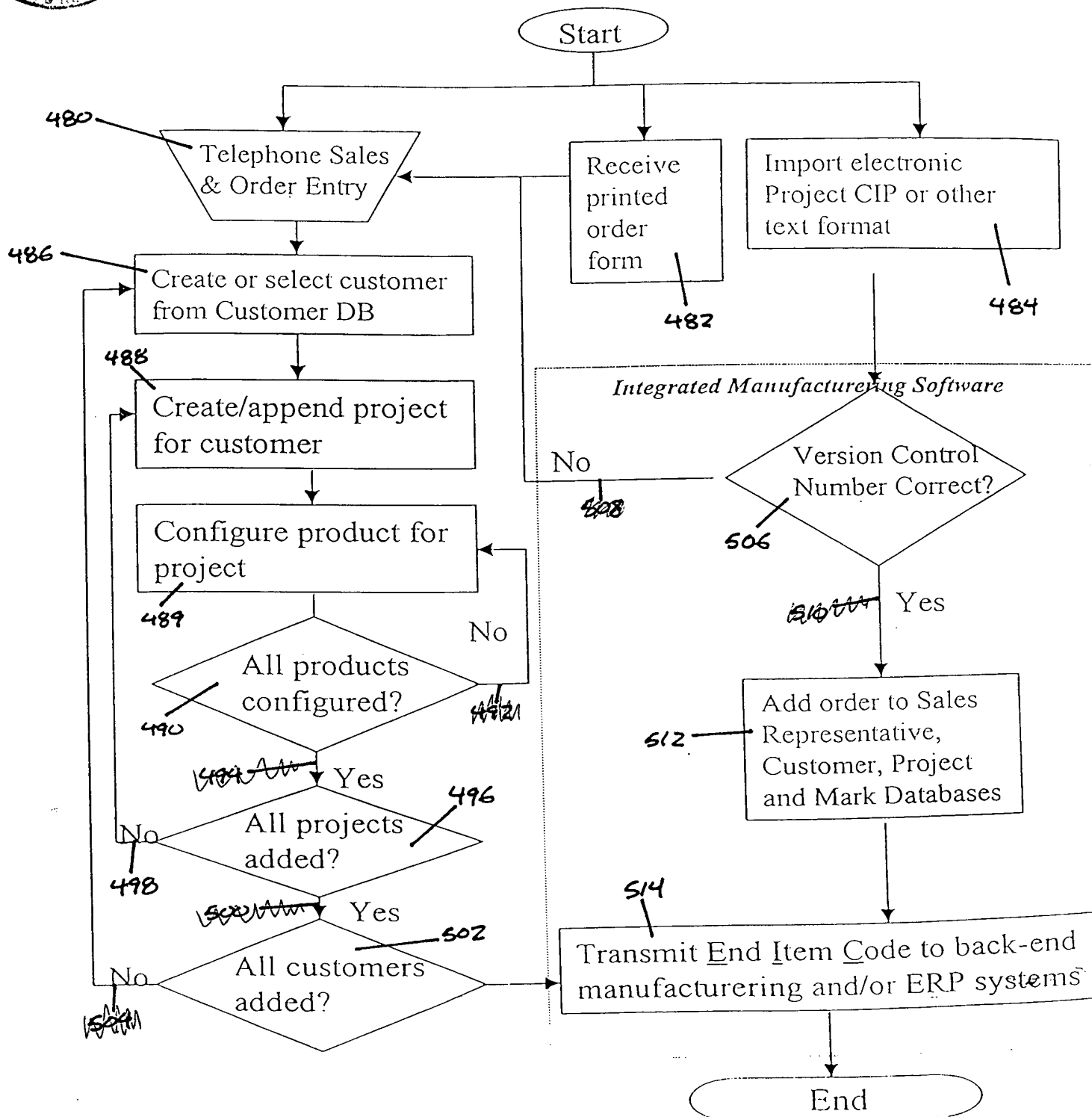




Fig. 29



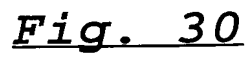


Fig. 31

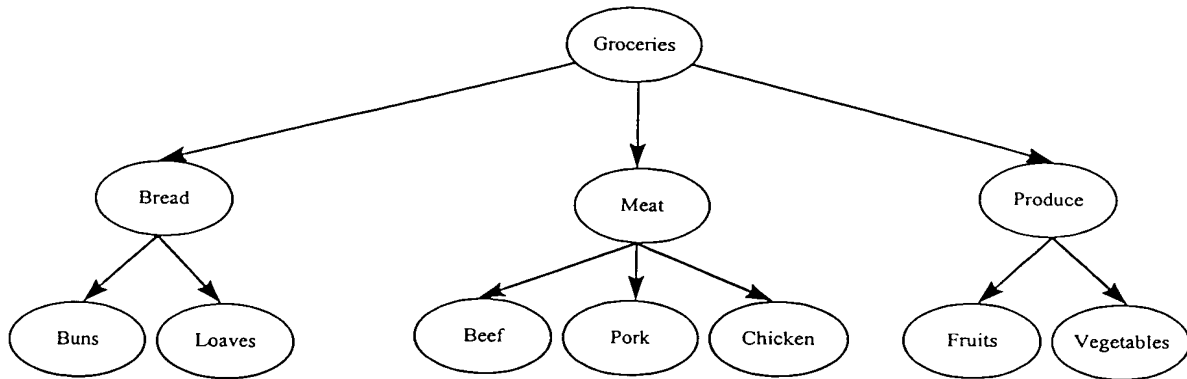


Fig. 32

